

SUPERIOR QUALITY

Greene and Letts believes clients have the right to expect the best from their attorneys in every aspect of legal representation. This belief is the foundation of the firm's long-established discipline of engaging in extensive preparation when a matter calls for it and the client approves. As a result, the firm has enjoyed outstanding success in and out of the courtroom. It has done so while maintaining the professionalism and demeanor expected of legal advisors. The partners' excellent professional reputations have enabled the firm to maintain an "av" rating – the highest available – by the Martindale-Hubbell Law Directory.

RAPID RESPONSES

In today's business environment, it is rare that clients receive timely responses to their most pressing concerns. The size of Greene and Letts allows attorneys to provide that valuable service. A client with a need should not have to wade through layers of attorneys who lack the discretion to solve a problem. At Greene and Letts, clients will always be able to obtain input directly from the partners along with a quick and thorough response to their needs.

COST-EFFECTIVENESS

Bigger isn't always better, especially when it comes to being cost effective. The majority of legal matters that most businesses encounter, with some exceptions, do not require the assistance of a giant law firm with hundreds of attorneys and just as many overhead costs. Greene and Letts successfully handles those same matters using a small, elite group of attorneys whose operating expenses are far more reasonable. However, certain investments in overhead, such as personnel and equipment, do make sense because they directly benefit the client. This is why Greene and Letts uses the services of paralegals and other support staff and is committed to using the latest technology available to serve client needs.