



TRANSACTIONAL PRACTICE

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FIRM BACKGROUND

Established in 1990 by two experienced litigators that shared a vision for a better type of law firm, Greene and Letts has steadily grown in size, prestige, and client base - but never lost sight of its founding principles: operational efficiency, responsiveness/accountability, and value. Today, the practice is ideally situated to provide optimal services to any client. Greene and Letts possesses the staff to accommodate complex matters with partners that remain accessible; it provides the most qualified attorneys while exercising the efficiency to maintain low rates, and it supplies bold opinions and solid counsel while never losing sight of the client's best interest. Adhering to their original vision, Martin P. Greene and Eileen M. Letts have built Greene and Letts into a preeminent firm with a national reputation for quality and expertise.

GENERAL PRACTICE AREAS

Greene and Letts handles sophisticated matters for a variety of large and small clients, including major corporations, municipal bodies and sole proprietorships. The firm's primary practice areas include **tort defense, workers compensation, employment law, and contract and commercial litigation** with great experience in ancillary services such as **housing law, municipal finance, real estate and general corporate law**.

The firm has received an "av" rating by the Martindale-Hubbell Law Directory, the highest rating available. Greene and Letts is listed in the **Bar Register of Preeminent Lawyers** and, was named by **The American Lawyer** magazine as one of the best firms in the country for service, quality and value.

CORPORATE AND BUSINESS LAW

Greene and Letts provides a broad range of corporate, business and transactional services to its clients, which range from Fortune 500 companies to start-up businesses and 501(c)(3)s. We represent businesses at all stages of development, from the formation of the appropriate business entity to representation in litigation and other disputes. Services include: Counseling on the selection of entity; preparing Articles of Incorporation and other organizational documents for both for profit and not for profit organizations; preparing Applications for Recognition of Exemption under Section 501c3 of the Internal Revenue Code; preparing and reviewing service and employment contracts; and representing clients in matters relating to business acquisition and disposition, financing transactions, real estate matters, employment issues, contracts, and government regulatory and administrative matters. Allen P. Walker manages this area of the firm's practice and supervises associates Byron M. Wardlaw and Kwabena Appenteng.

REAL ESTATE LAW

Greene and Letts provides clients with real estate services, including matters relating to industrial, commercial, municipal and residential real estate transactions.

Eminent Domain

Greene and Letts has represented the City of Chicago and the Cook County

Forest Preserve District in a number of major condemnation matters involving both commercial and residential properties. The firm is currently participating in the City of Chicago's O'Hare Airport Expansion Project.

Quiet Title Actions

The firm has also represented municipalities and individuals in a number of Quiet Title actions involving multifamily housing units.

Mortgage Foreclosure

Greene and Letts has represented mortgagors in various capacities within mortgage foreclosure proceedings including counseling mortgagors on their options while in foreclosure and negotiating with lenders to develop loan workout plans on behalf of clients. The firm has also negotiated with the loss mitigation departments of various lenders to broker short sales of property. Most recently, the firm represented a corporate client involved in a multi-million dollar foreclosure proceeding, defending the client while also working with attorneys for the mortgagee to contract a re-sale of the property to the mortgagor.

Tax Deed

The firm is currently working with the Cook County Assessor's Office as part of the Cook County Tax Reactivation Project, involving the purchase of tax delinquent property within Cook County. The firm represents the County in tax deed proceedings required to obtain a tax deed for each of the parcels of property subsequent to their purchase. The tax deed procedure takes these parcels to deed and returns them to the various municipalities so that they can become viable tax producing properties.

Transactional Matters

The firm has represented municipalities, corporate and individual clients in the acquisition and disposition of both commercial and residential properties. This representation has included drafting and reviewing notes, mortgages, loan agreements and preparing, performing and responding to due diligence requests, deeds and other closing documents; reviewing surveys, title abstracts and environmental phase I and II reports.

OTHER RELEVANT LITIGATION EXPERIENCE

Greene and Letts attorneys have obtained judgments against insurance agents for misappropriation of premiums; defended bad faith insurance claims, and; defended insurance claims based on conspiracy and fraud allegations. We have also prosecuted "duty to defend" claims. Our litigation experience includes handling mortgage fraud disputes and disputes over allegedly negligently prepared appraisals.

We have vast experience in trying federal and state court cases, including jury trials. Our familiarity with judges, local procedures and court personnel has served our clients well in a wide range of litigation. Geographically, we not only practice within the State of Illinois, but we have also handled litigation in the States of Indiana and Wisconsin.

MUNICIPAL FINANCE

Overview of Municipal Finance Practice

Over the past dozen years, Greene and Letts has lent its expertise to scores of municipal transactions totaling in the billions of dollars. In the past six years alone, Greene and Letts has participated in more than twenty public finance transactions, with issuance amounts exceeding \$2 billion collectively, for the Illinois Finance Authority (“*IFA*”), the City of Chicago, the Chicago Board of Education, the Illinois Development Finance Authority (“*IDFA*”), the Public Building Commission of Chicago, and the Illinois Educational Facilities Authority (“*IEFA*”). In these transactions, we have served as Issuer’s Counsel, Co-Bond Counsel, Underwriter’s Counsel, and Co-Underwriter’s Counsel.

The firm recently served as Bond Counsel for the Village of Olympia Fields’ \$2,800,000 General Obligation Bonds (Alternative Revenue Bonds), Series 2008, as Co-Bond Counsel for the Board of Education of the City of Chicago’s \$481,850,000 Unlimited Tax General Obligation Refunding Bonds (Dedicated Revenues), Series 2008, as Underwriter’s Counsel for the City of Chicago’s \$28,030,000 General Obligation Bonds, Series 2008, and as Underwriter’s Counsel for School District 144’s \$2,990,000 General Obligation Bonds, Series 2008.

In addition, Greene and Letts has served as Issuer’s Counsel on the IFA’s \$175,000,000 adjustable Rate Demand Revenue Bonds (The Admiral at the Lake Project) , Series 2007; has served as Issuer’s Counsel on the IFA’s \$3,500,000 Industrial Development Revenue Bonds (Crown Metal Manufacturing Co. Project), Series 2007; \$6,900,000 IFA Industrial Development Revenue Bonds (Belmont Sausage Company Project) Series 2007; \$11,460,000 IFA Adjustable Rate Demand Revenue Bonds (Search, Inc. Project), Series 2007; and \$2,100,000 IFA Variable Rate Demand Revenue Bonds (Sunshine Through Golf Project), Series 2007.

Greene and Letts has acted as Issuer’s Counsel on a number of IFA transactions, and served as Underwriter’s and Co-Bond Counsel on City of Chicago economic development through industrial development bond financings. The firm has also served on a number of housing projects funded through conduit financing by the City of Chicago.

Our firm is nationally listed as “experienced Municipal Bond Attorneys” in the **Bond Buyer’s Municipal Marketplace** (the “*Red Book*”) as Co-Bond and Co-Underwriter’s Counsel. The firm maintains an “av” rating by the **Martindale-Hubbell Law Directory**, the highest rating available. The firm is also listed in the **Bar Register of Preeminent Lawyers**.

Set forth below is a list of some of the municipal finance transactions in which the firm has participated:

Issuer	Dollar Amount	Type of Issuance	Series/ Date	Service Provided
Chicago Housing Authority	\$25,000,000	Taxable Revenue Bonds (Build America Bonds – Direct Payment)	2010	Co-Bond and Co-Disclosure Counsel (with Ice Miller)
Illinois Finance Authority	\$13,607,000	Revenue Refunding Bonds (Alexian Brothers Health System)	2009	Issuer's Counsel
Illinois Finance Authority	\$22,870,000	Variable Rate Revenue Refunding Bonds (Trinity International University Project)	2009	Issuer's Counsel
Board of Education of the City of Chicago	\$130,000,000	Unlimited Tax General Obligation Refunding Bonds (Dedicated Revenues)	2009-A1- and 2009-A2	Co-Bond Counsel (with Perkins Coie LLP)
Illinois Finance Authority	\$5,600,000	Multi-Model Industrial Development Revenue Bonds (Kendall Manufacturing Co. Project)	2008	Issuer's Counsel
Chicago Park District	\$6,690,000	General Obligation, Unlimited Tax Refunding Bonds	2008D	Underwriter's Counsel
Chicago Park District	\$5,590,000	General Obligation, Unlimited Tax Refunding Bonds	2008C	Underwriter's Counsel
Chicago Park District	\$7,420,000	General Obligation, Limited Tax Refunding Bonds	2008B	Underwriter's Counsel
Chicago Park District	\$8,330,000	General Obligation, Unlimited Tax Refunding Bonds (Personal Property Replacement Tax Alternate Revenue Source)	2008A	Underwriter's Counsel
City of Chicago	\$13,900,000	Variable Rate Demand, Multi-Family Housing Revenue Bonds (Saint Luke Renaissance at Greenview Place Project)	2008	Underwriter's Counsel
Board of Education of the City of Chicago	\$481,850,000	Unlimited Tax General Obligation Refunding Bonds (Dedicated Revenues)	2008	Co-Bond Counsel

School District Number 144	\$2,990,000	General Obligation Limited Tax School Bonds	2008	Underwriter's Counsel
Village of Olympia Fields, Cook County, Illinois	\$2,800,000	General Obligation Bonds (Alternate Revenue Source)	2008	Bond Counsel
City of Chicago	\$28,030,000	General Obligation Bonds	2008	Underwriter's Counsel
City of Chicago	\$549,915,000	Second Lien Water Revenue Project and Refunding Bonds	2008	Co-Underwriter's Counsel
City of Chicago	\$13,900,000	Variable Rate Demand, Multi-Family Housing Revenue Bonds (Saint Luke Renaissance at Greenview Place Project)	2008	Underwriter's Counsel
City of Chicago	\$547,590,000	General Obligation Project and Refunding Bonds	2007	Co-Underwriter's Counsel
Illinois Finance Authority	\$175,000,000	Adjustable Rate Demand Revenue Bonds (The Admiral at the Lake Project)	2007	Issuer's Counsel
Illinois Finance Authority	\$3,500,000	Industrial Development Revenue Bonds (Crown Metal Manufacturing Co. Project)	2007	Issuer's Counsel
Illinois Finance Authority	\$6,900,000	Industrial Development Revenue Bonds (Belmont Sausage Company Project)	2007	Issuer's Counsel
Illinois Finance Authority	\$11,460,000	Adjustable Rate Demand Revenue Bonds (Search, Inc. Project)	2007	Issuer's Counsel
Illinois Finance Authority	\$2,100,000	Variable Rate Demand Revenue Bonds (Sunshine Through Golf Project)	2007	Issuer's Counsel
City of Chicago	\$108,675,000	Chicago-O'Hare International Airport, Special Facility Revenue Refunding Bonds (American Airlines, Inc. Project)	2007	Co-Underwriter's Counsel
City of Chicago	\$356,005,000	General Obligations Bonds (Modern Schools Across Chicago Program)	Series 2007A-K	Co-Bond Counsel
City of Chicago	\$29,520,000	Multi-Family Mortgage Revenue Bonds (Paul G. Stewart Apartments Phase I and II) (FHA Insured/GNMA)	2006	Underwriter's Counsel

City of Chicago	\$8,437,000	City of Chicago Variable Rate Demand Multi-Family Housing Revenue Bonds (Lincoln Village Senior Apartments)	2006	Underwriter's Counsel
City of Chicago	\$215,400,000	2 nd Lien Water Revenue Bonds	2006A	Co-Underwriter's Counsel
City of Chicago	\$441,090,000	General Obligation Refunding Bonds	2005A	Co-Underwriter's Counsel
Village of Olympia Fields, Cook County, Illinois	\$3,225,000	General Obligation Bonds (Alternative Revenue Source)	2005A	Bond Counsel
City of Chicago	\$66,200,000	General Obligation Tender Notes	2005	Co-Bond Counsel
Illinois Finance Authority	\$2,100,000	Variable Rate Demand Revenue Bonds (Sunshine Through Golf Project)	2004A	Issuer's Counsel
Illinois Finance Authority	\$700,000	Taxable Variable Rate Demand Revenue Bonds (Sunshine Through Golf Project)	2004B	Issuer's Counsel
City of Chicago	\$500,000,000	2 nd Lien Water Revenue Refunding Bonds	2004	Co-Underwriter's Counsel
City of Chicago	\$64,665,000	Taxable General Obligation Bonds	2004	Co-Bond Counsel
City of Chicago	\$ 7,230,000	Multi-Family Housing Revenue Bonds (Roosevelt Towers Phase I Project)	2004A and 2004B	Underwriter's Counsel
City of Chicago	\$ 6,350,000	Variable Rate Demand Multi-family Housing Revenue Bonds (Renaissance St. Luke LP Project)	2004A and 2004B Series	Underwriter's Counsel
City of Chicago	\$135,445,000	General Obligation Tender Notes	2003	Co-Bond Counsel
Chicago Park District	\$36,550,000	General Obligation Limited Tax Park Bonds	2003A	Co-Underwriter's Counsel
Chicago Park District	\$29,095,000	General Obligation Unlimited Tax Park Bonds	2003B	Co-Underwriter's Counsel

City of Chicago	\$131,590,000	General Obligation Tender Notes	2002	Co-Bond Counsel
City of Chicago	\$116,595,000	Sales Tax Revenue Refunding Bonds, Variable Rate	2002	Underwriter's Counsel
Board of Education of the City of Chicago	\$48,970,000	Unlimited Tax General Obligation Bonds (Dedicated Revenue)	2002A	Co-Underwriter's Counsel
City of Chicago	\$102,570,000	Chicago O'Hare International Airport, Special Facility Revenue Bonds (United Air Lines, Inc. Project)	Series 2001A-1	Co-Bond Counsel
City of Chicago	\$100,000,000	Chicago O'Hare International Airport, Special Facility Revenue Bonds (United Air Lines, Inc. Project)	Series 2001A-2	Co-Bond Counsel
City of Chicago	\$49,280,000	Chicago O'Hare International Airport, Special Facility Revenue Bonds (United Air Lines, Inc. Project)	Series 2001B	Co-Bond Counsel
City of Chicago	\$149,370,000	Chicago O'Hare International Airport, Special Facility Revenue Bonds (United Air Lines, Inc. Project)	Series 2001C	Co-Bond Counsel
City of Chicago	\$7,000,000	Variable Rate Demand, Multi-Family Housing Revenue Bonds (North Larrabee Limited Partnership Project)	Series 2001A and Series 2001B	Placement Agent's Counsel
City of Chicago	\$6,000,000	Variable Rate Demand, Industrial Development Revenue Bonds (John Hofmeister & Son, Inc. Project)	2001	Co-Bond Counsel
City of Chicago	\$100,000,000	Second Lien Water Revenue Bonds	2000	Co-Underwriter's Counsel
City of Chicago	\$16,900,000	Chicago Midway Airport Adjustable Bonds (American Trans Air, Inc. Project)	1999	Co-Bond Counsel

City of Chicago	\$5,250,000	Variable Rate Demand, Multi-Family Housing Revenue Bonds (Renaissance Center LP Project)	Series 1999A and Series 1999B 1999	Placement Agent's Counsel
City of Chicago	\$160,000,000	Sales Tax Revenue Bonds	1999	Co-Underwriter's Counsel
City of Chicago	\$4,500,000	Industrial Development Revenue Bonds (P.S. Greetings, Inc. Project)	1999	Co-Underwriter's Counsel
City of Chicago	\$161,695,000	Chicago-O'Hare International Airport, Special Facilities Revenue Refunding Bonds (United Air Lines, Inc. Project)	Series 1999A and Series 1999B	Co-Bond Counsel
City of Chicago	\$15,750,000	Health Care Revenue Bonds (Heritage Care of Chicago, Inc.)	Series 1998 A Tax-Exempt	Co-Underwriter's Counsel
City of Chicago	\$1,520,000	Health Care Revenue Bonds (Heritage Care of Chicago, Inc.)	Series 1998B Taxable	Co-Underwriter's Counsel
City of Chicago	\$7,170,000	Chicago-O'Hare International Airport, Special Facilities Airport Revenue Bonds (Lynx Chicago Cargo Port, LLC Project)	1998	Special Counsel to Lynx Chicago Cargo Port, LLC.
City of Chicago	\$4,470,000	Tax Increment Allocation Bonds (Irving/Cicero Redevelopment Project)	1998	Co-Underwriter's Counsel
City of Chicago	\$125,000,000	Sales Tax Revenue Bonds	1998	Co-Underwriter's Counsel

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